Radio Shack
A Division of Tandy Corporation

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CLARENCE WOODCOCK
National Sales Manager
Computer Products

To: All Proprietary Stores

From: Clarence Woodcock CW

Date: February 28, 1985

Subject: Tandy 6000 - Special 16/16B Upgrade Offer

This memo is in response to the attached all store memo on Model 16 upgrades. Please take the time to read the attachment carefully before proceeding further.

We have made arrangements for you to accommodate YOUR customers in a more direct fashion. National Parts will accept orders from your store for the kits necessary to accommodate the upgrade. They are part numbers AXX7101, which is the 68000 board and one 512K memory board, and AXX7100, which is the add on necessary for 1 meg upgrades. These parts will be part of your board exchange program during the timeframe of the offer only.

Proprietary dealer cost and credits are listed below. Please note!! 128K memory boards need have ONLY 128K of memory installed.

YOUR COSTS
- AXX7101 512K plus 68000 CPU
- AXX7100 512K Add on

YOUR CREDITS
- Old 68000 Board
- 128K Board (each one)

SAMPLE TRANSACTION:

Customer unit is 512K Memory

PARTS COST	$905.00	
PARTS CREDITS	$382.51	(68000 BOARD + 2 128K BOARDS)
NET PARTS COST	$522.49	

I believe the arrangements we have made will provide you with very reasonable return for your work in this project. It is, as I am sure you know, vitally important that we get the existing systems upgraded to a better, faster, and more reliable configuration. Help us get it done.